

March 18, 2015 IQHA Minutes

The Iowa Quarter Horse Association Board met on Wednesday, March 18, 2015 at 6:35 pm at Kildee Hall at ISU. The meeting was called to order by Debra Donnelly, President. Debra Donnelly asked for a Roll Call with the following in attendance: Debra Donnelly, President; Tammi Adix, Vice-President; Val Cedar, Secretary-Treasurer; Lara Yunglas, District #1; Brian Hamrick, District #2; Jennifer Sheriff, District #3; Kim Strong, District #4; Marc Chapman, District #5; Rosalie Carlson, District #7; Chris Tostenrud, District #8; Colleen Conrad, Monte Hamilton, Jesse Bergantzel, Directors At Large. Butch Hammer, National Director. Absent: Jeanine Lowry, District #6; Sara Heeley, Director at Large. Guests: Barb Delf. Minutes were ready from the February 11, 2015 meeting, motion was made by Monte Hamilton, 2nd by Jennifer Sheriff. Motion passed unanimously. The finance report was read by Val Cedar with accounts as listed: Union Stae Interest- \$14.64, US Bank (Sibley)- \$13,635.97, US Bank (New)- \$38,637.99, Wells Fargo- Operating Account- \$7,884.00, Breeders 2014- \$76,394.64, Breeders 2015- \$66,841.39, Breeders Sponsor (US Bank)-\$2,075.00, Amateur (US Bank)- \$4,410.12, NEW ACCOUNTS: IQHA Futurity (Wells Fargo)- \$250.00, IQHA Amateur (Wells Fargo)- 488.00, IQHYA Dollars for Scholars- \$20,747.33. Tammi Adix reporting membership fees collected for 2015 thus far with 81 listed as Amateur members. Chris Tostenrud made a motion to pay Nancy Greene \$600 from the General Operating account for her points keeping in 2014 with the 2015 fee to be paid by the Amateur Account, 2nd by Monte Hamilton. Motion passed unanimously. IQHA Amateurs need to take note of cost to their entity. Motion by Monte Hamilton, 2nd by Marc Chapman to allocate the \$5,421.87 out of the General Account to the Amateur Account and \$2,075.00 out of the General Account to be allocated to the Breeder's Account. This will change the US Bank (New) balance to \$32,152.87. Motion passed unanimously. Note there are some Amateur memberships that still need transferred from the Wells Fargo Account. As the IQHA has already paid for the Amateur awards, the Amateur will reimburse IQHA for the 2014 expense after transfer of funds. Motion to approve the Finance Report by Brian Hamrick, 2nd by Lara Yunglas. Motion passed with Rosalie Carlson not voting due to her coming in late and not hearing all of the financial details.

OLD BUSINESS:

Show Approval: Currently stated as \$100/judge for non-district shows. District's are free. Debi Donnelly is currently waiting on the actual figures and details for the IQHA and their current insurance policy. Brian Hamrick concerned about costs to new non-district shows. The Cost of Insurance to the IQHA currently is approximately \$4,500.00 with coverage to include office equipment, liability, and an umbrella policy with liability restricted to spectators only and also four additionally covered entities listed: AQHA, Iowa State Fairgrounds, Crawford County and NISHNA Valley. The cost for those entities is unknown at this time. Current contracts with the judges does have them sign a liability waiver. Moving forward, the non-district shows will need to provide to IQHA proof of insurance of pay the \$100/judge fee. IQHA will provide a Certificate of Insurance to Districts and those paying the \$100/judge fee. When the \$1/Entry was established in 2011, it was specifically stated that it was to be disbursed after payment of direct IQHA costs such as insurance and office charges. Jesse Bergantzel made a motion to disburse 75% of that \$1/entry to the Open/Amateur divisions with the remaining 25% to be apportioned back to the General Fund to cover those said costs. 2nd by Lara Yunglas. Motion

passed unanimously. At this time, Debi Donnelly is going to cost compare the policy and coverage with other insurance companies to insure IQHA the best possible coverage competitively. Motion was made by Marc Chapman, 2nd by Colleen Conrad to have the Executive Committee make the decision concerning the insurance due to the timeliness of the policy. Motion passed unanimously.

Iowa Quarter Horse Magazine: Information for the magazine is due to Jennifer Horton by April 1.

Horse Fair: Volunteers are still needed for the booth. If any member would like to volunteer contact Tammi Adix. A directory will be given with any paid membership that weekend. There will be various IQHA items for giveaways.

IQHA Fundraisers: Open for suggestions. Will need to pursue a gambling license for raffle.

Website: Jennifer Sherrif was to bring along a proposal for a website. Was not ready yet. Suggestions from her were a members only side to website, renew business and personal memberships online, opportunity to submit emails to keep updated contacts list.

NEW BUSINESS:

Mayflower: Barb Delf reporting the Mayflower has approximately 100 stalls reserved at this time. AQHA will be there with their 75th Anniversary Booth to promote the AQHA. Exhibitors party will be held on Friday eve with a potential sponsorship from Purina Animal Health. Sponsorships are coming in nicely and are still have some available. Please note volunteers are still being sought so feel free to contact the Mayflower Committee. District #2 will help with trail, District #5 with sawdust on Monday, Tuesday, & Wednesday. There will be a Jim Cooper Western Pleasure class with a \$25 entry fee payable to IQHA with a donated purse. Jim Roth has donated a custom headstall. Other items have been donated such as sawdust and a DeeZee tool box. This class was created due to some horsemen/women that wanted to tribute Jim Cooper. VIP camping is being looked at for a perk for some. Wednesday night is hunter/jumper exhibitors. It offers them the opportunity to exhibit at one of the few AQHA shows that offer it. Youth have a pizza party on Saturday night. Amateur will have a silent auction table during the event. Exhibitor party on Friday eve. Team Tournament will be held again this year. Saturday is the IQHYA Pancake breakfast. Lucky Dog Prize Draw also. Still seeking some sponsors for the Hi-Point Awards, Special sponsorships, Coffee and donuts, Open Awards, Grand & Reserve halter. As per the proposed profit and loss for the Mayflower, Expenses were held down with income was projected low to ensure profit. Barb was made aware of the requirement of IQHA membership for Hi-Point/Circuit awards.

Committees: Debi Donnelly presented the 2015 Committees. They are listed as follows: Audit- Chris Tostenrud, Colleen Conrad, Jennifer Sheriff; Sara Heeley; Amateur- Jenni Schut, Ella Carlson, Colleen Conrad; Awards- Colleen Conrad, Jeanine Lowry; Banquet- Cindy Hamilton; Breeders- Jennifer Sheriff, Drew Kragel, Marc Chapman, Debi Donnelly, Sara Heeley; Breeders Sponsor-Drew Kragel, Val Cedar, Sara Heeley; Finance- Val Cedar, Tammi Adix; Futurity Coordinator- Val Cedar, Bobbi Finarty; Futurity Sponsors/Performance- Kelly Birkenholtz, Sara Heeley, Lara Yungclas; Grievance-Kim Strong; Hall of Fame- Rick Bailey, Victor Breneman, Richard Donnelly; Historian- Don Clark, Ellyn Johnson; Horse Fair-

Tammi Adix, Jeanine Lowry; Horseback Riding- Holly Wilson; Magazine- Jennifer Horton; Mayflower- Barb Delf, Jennifer Horton, Lisa Merfeld, Jennie Schut; Membership-Tammi Adix; Recreational Activities- Brian Hamrick, Rosalie Carlson; Shows/Events- Jess Bergantzel; Speed Events- Bobbi Finarty; Trade Show Chairperson- Monte Hamilton; Youth Advisor- Jennifer Horton; Youth Scholarship- Val Cedar; Nominating- Chris Tostenrud, Lara Yungclas; Point Keeper- Nancy Green; Barn Manager- Gene Murphy. Jess Bergantzel questioned his role in shows/events as he travels extensively with his customers and his role is more of an informative role. Brian Hamrick suggested IQHA utilizes a business card as his district is to promote shows. Motion made by Lara Yungclas 2nd by Jennifer Sheriff to approve the committees. Motion passed unanimously.

Budget: (These notes were taken by Jennifer Sheriff). Val Cedar brought forth two options for the 2015 budget stating the necessity for an audit. Proposal #1: We need to address the Horseback Riding Program to streamline its actual benefits and cost to IQHA. Monte Hamilton reports that we show \$17,000 in membership income. Amateur memberships are up already. Budget reflects 20 IQHA Lifetime Memberships sold at a cost of \$500 each in an effort to raise \$10,000. Discussion on issuing lifetime memberships. Debi Donnelly noted Dr. Kiser is a IQHA Lifetime Member already. Val Cedar stated we need to monitor the IQHA Banquet costs better and shows a projected cost increase as we are looking to a different venue. One IQHYA scholarship will be awarded for 2015 for Libby Lowry. Professional fees is for Karen Havens CPA. Val Cedar explained the expenses as listed. Special projects is promotional items. Val Cedar challenged the IQHA board to seek out some grants for their proposed events. Chris Tostenrud noted that we need a forensic audit specifically not just an audit. Proposal #2 was different in only it excluded bringing the US Bank money from the Sibley account into the General Fund to help offset the cost of the needed audit. No action was taken at this time. Budget will be brought forth next meeting for finalizing.

Membership: Tammi Adix is price checking membership cards. Funware software does provide this option, but the update costs are high. Jennifer Sheriff will seek bids also.

Annual Directory: There have been a few complaints on the Annual Directory. We need to update the membership list to get to Jennifer Horton. We will need to put the Annual Meeting minutes in the April Magazine. For future reference, all complaints will need to be in writing. Cost of magazine/membership was discussed. Discussion on trade out of ad page was had explaining it pushed the savings back to IQHA.

Insurance Policies: Copies of 2 refund checks were presented from EMC for some overpaid Workmen's Comp Insurance.

Motion by Tammi Adix, 2nd by Rosalie Carlson to go into closed session. Motion passed unanimously.

Motion by Brian Hamrick, 2nd by Rosalie Carlson Carlson to come out of closed session. Motion passed unanimously.

The next IQHA Board meeting will be held on April 22nd @ 6:30 pm with location TBA.

Motion by Tammi Adix, 2nd by Jess Bergantzel to adjourn meeting. Motion passed unanimously.

